Case 2:05-cv-01217-JS-MLO

Document 54

Filed 12/08/2005 Page 1 of 30

This document contains materials subject to a Protective Order entered in this action. Its contents are not to be displayed, revealed or made public, except by order of the Court.

05 CV 1217 (JS)(ML)

Francis J. Earley (FE-7520) MINTZ, LEVIN, COHN, FERRIS, GLOVSKY and POPEO, P.C. 666 Third Avenue New York, New York 10017 (212) 935-3000

ATTORNEYS FOR AUSTRALIAN GOLD, INC.

UNITED STATES DISTRICT COURT EASTERN DISTRICT OF NEW YORK	
S & L VITAMINS, INC.,	X :
Plaintiff/Counterclaim Defendant,	:
v.	: :
AUSTRALIAN GOLD, INC.,	:
Defendant/Counterclaim Plaintiff.	:
AUSTRALIAN GOLD, INC.,	X :
Third Party Plaintiff,	:
v.	:
LARRY SAGARIN AND JOHN DOES, 1-10,	: :
Third Party Defendants,	:

**DECLARATION OF SCOTT D. MATTHEWS** 

Francis J. Earley (FE-7520) MINTZ, LEVIN, COHN, FERRIS, GLOVSKY and POPEO, P.C. 666 Third Avenue New York, New York 10017 (212) 935-3000 ATTORNEYS FOR AUSTRALIAN GOLD, INC. UNITED STATES DISTRICT COURT EASTERN DISTRICT OF NEW YORK S & L VITAMINS, INC., Plaintiff/Counterclaim Defendant, ٧. 05 CV 1217 (JS)(ML) AUSTRALIAN GOLD, INC., Defendant/Counterclaim Plaintiff. AUSTRALIAN GOLD, INC., Third Party Plaintiff, LARRY SAGARIN AND JOHN DOES, Third Party Defendants, -----X

#### **DECLARATION OF SCOTT D. MATTHEWS**

SCOTT D. MATTHEWS, pursuant to 28 U.S.C. § 1746, declares:

- 1. I am a member of the Indiana bar and associated with the law firm of Ice Miller in Indianapolis, Indiana. I am admitted pro hac vice in this lawsuit and represent Defendant Australian Gold, Inc.
- 2. Australian Gold's co-counsel is Francis J. Earley, a member of the New York bar and associated with Mintz Levin Cohn Ferris Glovsky and Popeo, P.C.
- 3. I make this Declaration based on personal knowledge in support of Defendant's motion under Federal Rules of Civil Procedure 26, 37 and 45 to compel non-parties and to produce documents requested in the subpoena dated November 7, 2005, and to produce documents requested in the subpoena dated October 7, 2005, and for all non-parties to be ordered to pay Australian Gold its reasonable costs and attorneys' fees incurred in making this motion.
- On October 7, 2005, Australian Gold served subpoenas on the four suppliers that it has disclosed as its source for the Australian Gold, Swedish Beauty and Caribbean Gold tanning lotions. Service of process was effected by hand delivery on all four suppliers. A true and correct copy of the subpoena served on and the return of service is attached hereto as Exhibit 1. response was due on or before October 21, 2005, but it failed to respond.
- 5. On October 25, 2005, provided a handwritten response to the October 7. 2005 subpoena. The response was signed by and provided a telephone number for Australian Gold to call. A true and correct copy of response is attached hereto as Exhibit 2. Among other things, stated that all invoices and sales by to S & L Vitamins were "thrown out upon payment." claimed that it had no documents responsive to the transactions between it and S & L Vitamins.



6. On October 27, 2005, I telephoned and spoke with him concerning his handwritten response. confirmed that he and other business partners operated at least two tanning salons in the Long Island area under the name of

He informed me that one of his tanning salons was an Australian Gold premier salon. Premier salons have three year contracts with Australian Gold to exclusively sell Australian Gold and Swedish Beauty Products. In consideration for participating as a premier salon, the salon receives special bonus cash back and rebates directly from Australian Gold.

- informed me that S & L Vitamins placed orders once or twice a week Large orders were in the \$2,000.00-\$3,000.00 range. stated that S & L Vitamins always paid for its purchases by check and that invoices were generated reflecting the transactions. claimed that all invoices were destroyed upon completion of the transaction.
- 8. not to destroy any invoices in the future and to forward them to I asked stated that he would do so. To date, I have not received any invoices from me.
- 9. Following the telephone conversation, I sent a letter confirming our conversation. I specifically advised him not to discard any invoices relating to sales to S & L Vitamins and again requested that he produce invoices of sales to S & L Vitamins. A true and correct copy of this letter is attached hereto as Exhibit 3.
- As a follow up to the telephone conversation, Australian Gold, by counsel, served 10. a second subpoena on and ' on November 2, 2005. A true and correct copy of this subpoena is attached hereto as Exhibit 4.

### REDACTED

Among other things, Australian Gold sought telephone records used by 11. because such information would confirm whether S & L Vitamins had placed and 1 Australian Gold also sought bank records because these records telephone calls to would tend to show payments received from S & L Vitamins, especially since all payments were by check and presumably deposited in checking account. Since . confirmed that it was an Australian Gold premier salon, Australian Gold also requested rebate checks, correspondence and agreements between and Australian Gold because Australian Gold may have claims against if it is one of the suppliers that is diverting products to S & L Vitamins.

- 12. and response to the second subpoena was due on or before November 14, 2005, but they have failed and refused to respond to the second subpoena.
- 13. For the reasons set forth above and fully explained in the accompanying Memorandum of Law, I respectfully request that the Court grant the Defendant's motion to compel non-parties and to produce documents requested in the subpoenas and to pay Australian Gold its reasonable attorney fees and costs associated with filing this motion.
  - 14. I declare under penalty of perjury that the foregoing is true and correct.

Executed on December <u>7</u>, 2005. Indianapolis, IN

Scott D Matthews

INDY 1649943v,1

REDACTED

### **EXHIBIT 1**

UNITED ST EASTERN	Issued by the FATES DISTRICT COURT DISTRICT OF NEW YORK	
S & L VITAMINS, INC., Plaintiff/Counterclaim Defendant, v.	X : : : 05 CV 1217 (JS)(ML)	····
AUSTRALIAN GOLD, INC., Defendant/Counterclaim Plaintiff.	:	
AUSTRALIAN GOLD, INC., Third Party Plaintiff, v.	: :	:
LARRY SAGARIN AND JOHN DOES, 1-10, Third Party Defendants,	: :	
TO:	REDACTED	
YOU ARE COMMANDED to appear in the Untestify in the above case.  PLACE OF TESTIMONY	ited States District Court at the place,	date, and time specified below to
YOU ARE COMMANDED to appear at the place in the above case.  PLACE OF DEPOSITION	ce, date, and time specified below to	testify at the taking of a deposition  DATE AND TIME
YOU ARE COMMANDED to produce and pern place, date, and time specified below (list documents See List of Documents on	or objects);	owing documents or objects at the
Offices of Mintz Levin Cohn Ferris Glovsky and 666 Third Avenue, 25 <sup>th</sup> Floor, New York, New	d Popeo, PC, Chrysler Center, York 10017	October 21, 2005 10:00 a.m.
YOU ARE COMMANDED to permit inspection PREMISES	of the following premises at the date	and time specified below.
Any organization not a party to this suit that is sult officers, directors, or managing agents, or other persons which the person will testify. For the person will testify.		deposition shall designate one or more
issoind officeres name, address and phone number Francis J. Earley, Mintz Levin Cohn Retric Clays	rney for Australian Gold, Inc.	October 7, 2005
Chrysler Center, 666 Third Avenue, 25th Floor, N	lew York, New York 10017, Phon	e: (212) 692-6230

ADDRESS OF SERVER

Rule 45, Federal Rules of Civil Procedure, Parts C&D:

#### (c) PROTECTION OF PERSONS SUBJECT TO SUBPOENAS.

- (1) A Party or an attorney responsible for the issuance and service of a subpocna shall take reasonable steps to avoid imposing undue burden or expense on a person subject to that subpoenas. The court on behalf of which the subpoena was issued shall enforce this duty and impose upon the party or attorney in breach of this duty an appropriate sanction which may include, but is not limited to, lost earnings and reasonable attorney's fee.
- (2) (A) A Person commanded to produce and permit inspection and copying of designated books, papers, documents or tangible things, or inspection of premises need not appear in person at the place of production or inspection unless commanded to appear for deposition, hearing or trial.
- (B) Subject to paragraph (d)(2) of this rule, a person commanded to produce and permit inspection and copying may, within 14 days after service of subpoena or before the time specified for compliance if such time is less than 14 days after service, serve upon the party or attorney designated in the subpoena written objection to inspection or copying of any or all of the designated materials or of the premises. If objection is made, the party serving the subpoena shall not be entitled to inspect and copy materials or inspect the premises except pursuant to an order of the court by which the subpoena was issued. If objection has been made, the party serving the subpoena may, upon notice to the person commanded to produce, move at time for an order to compel the production. Such an order to compel production shall protect any person who is not a party or an officer of a party from significant expense resulting from the inspection and copying commanded.
- (3) (A) On timely motion, the court by which a subpoena was issued shall quash or modify the subpoena if it

(i) fails to allow reasonable time for compliance;

- (ii) requires a person who is not a party or an officer of a party to travel to a place more than 100 miles from the place where that person resides, is employed or regularly transacts business in person, except that, subject to the provisions of clause (c) (B) (iii) of this rule, such a person may in order to attend trial be commanded to travel from any such place within the state in which the trial is held, or
- (iii) requires disclosure of privileged or other protected matter and no exception or waiver applies, or

(iv) subjects a person to undue burden,

(B) If a subpoena

(i) requires disclosure of a trade secret or other confidential research, development, or commercial information, or

(ii) requires disclosure of an unretained expert's opinion or information not describing specific events or occurrences in dispute and resulting from the expert's study made not at the request of any party, or

(iii) requires a person who is not a party or an officer of a party to incur substantial expense to travel more than 100 miles to attend trial, the court may, to protect a person subject to or affected by the subpoena, quash or modify the subpoena, or, if the party in whose behalf the subpoena is issued shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship and assures that the person to whom the subpoena is addressed will be reasonably compensated, the court may order appearance or production only upon specified conditions.

#### (d) DUTIES IN RESPONDING TO SUBPOENA

- (1) A person responding to a subpoena to produce documents shall produce them as they are kept in the usual course of business or shall organize and label them to correspond with the categories in the demand.
- (2) When information subject to a subpoena is withheld on a claim that it is privileged or subject to protection as trial preparation materials, the claim shall be made expressly and shall be supported by a description of the nature of the documents, communications, or things not produced that is sufficient to enable the demanding party to contest the claim.

#### ATTACHMENT A

#### **DEFINITIONS**

- 1. The list of documents set forth below incorporates by reference the Uniform Definitions of Discovery Requests set forth in Local Civil Rule 26.3.
- Without limiting the definition provided in Rule 26.3, the term "document" is used herein in the broadest possible sense and includes, without limitation, all originals, copies (if the originals are not available), non-identical copies and drafts of the following items, whether printed or recorded (through a sound, video, computer, digital, optical or magnetic recording system) or reproduced by hand: contracts, agreements, communications, writings, correspondence, telegrams, facsimiles, memoranda, records, reports, books, summaries or records of telephone conversations, summaries or records of personal conversations or interviews, diaries, calendars, forecasts, statistical statements, work papers, e-mails, web-pages, electronic bulletin boards, ledgers, drafts, graphs, charts, accounts, analytical records, minutes or records of meetings or conferences, consultant's reports, appraisals, records, reports or summaries of negotiations, brochures, pamphlets, circulars, trade letters, press releases, notes, marginal notations, bills, invoices, checks, photographs, tape recordings, videotapes, microfilm, microfiche, floppy diskettes, lists, journals, advertisements, file folders, computer tapes and hard drives, source code, object code or other computer language or recording, and any other writing or medium for the storage, retrieval, recording, compilation, or transmission of data, whether mechanical, electromagnetic or other, of whatever description, however produced or reproduced, together with all programs, manuals, handbooks, passcodes, passwords, or any other information necessary to interpret or access such data, within your possession custody or control, including documents within the files of your attorneys, consultants, accountants or agents.

#### **DOCUMENT REQUESTS**

- Any and all documents related to any communications between you and S & L Vitamins,
   Inc., the supplementation, Body Source, body source on line.com and/or Larry Sagarin from January
   2002 through the present.
- 2. Any and all copies of any contracts or agreements between you and S & L Vitamins, Inc., the supplement.com, Body Source, body source online.com and/or Larry Sagarin which have been executed or were in effect from January 1, 2002 through the present.
- 3. Any and all documents that reflect all sales made by you to S & L Vitamins, Inc., thesupplenet.com, Body Source, bodysourceonline.com and/or Larry Sagarin from January 1, 2002 through the present for any Australian Gold, Swedish Beauty and/or Caribbean Gold Products or any other tanning lotions.
- 4. Any and all purchase orders received by you from S & L Vitamins, Inc., thesupplenet.com, Body Source, bodysourceonline.com and/or Larry Sagarin for the purchase of Australian Gold, Swedish Beauty and/or Caribbean Gold Products or any other tanning lotions.
- 5. Any and all invoices related to your sale of Australian Gold, Swedish Beauty and/or Caribbean Gold Products or any other tanning lotions to S & L Vitamins, Inc., thesupplenet.com, Body Source, bodysourceonline.com and/or Larry Sagarin from January 1, 2002 through the present.
- 6. Any and all e-mails between you and S & L Vitamins, Inc., the supplenet.com, Body Source, bodysourceonline.com and/or Larry Sagarin from January 1, 2002 through the present.
- 7. Any and all documents related to any ownership interests, management or control of your business by S & L Vitamins, Inc., the supplementation, Body Source, body source on line.com and/or Larry Sagarin.

8. Any and all documents which identify any distributor or supplier from whom you have ordered or purchased, or attempted to order or purchase, any Australian Gold, Swedish Beauty and/or Caribbean Gold Products from January 1, 2002 through the present, including any and all purchase orders, invoices, contracts, or agreements.

NYC 339887v1

EPS Judicial Process Service, Inc. 29-27 41\* Avenue, Suite 812 Long Island City, NY 11101 Telephone: 718-472-2900 Facsimile: 718-472-2909

UNITED STATES DI EASTERN DISTRIC	T OF NEW YORK			
S&L VITAMINS, IN		Х		•
Plaintif	f/Counterclaim Defenda	nt,		lo. 05 CV 1217 AVIT OF SERVICE
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AUSTRALIAN GOLI	), INC.,			•
Defend	ant/Counterclaim Plainti	,		
AUSTRALIAN GOLI		X		
Third P	arty Plaintiff,			
-agains	<del>-</del>			
LARRY SAGARIN at	id JOHN DOES 1-10,			
Third P	arty Defendants,			
STATE OF NEW YO	RK )	X		
COUNTY OF QUEEN	:ss: IS )			
MELIS	SA EGEBO, being duly	sworn depos	es and sa	rys:
I am no	t a party to this action, ar	n over the ag	ge of eigl	hteen years of age,
and reside in the State	of New York.			
On the 11 <sup>th</sup> day	of October, 2005, at app	oroximately 4	4:00 p.m.	. at
	k, I served a true copy of			
the above entitled-actio				vering to and leaving
thereat, a true copy of t	he above mentioned doc			At time of
service, ide	entified himself as the M	anager for		and as a person
authorized to accept se	vice of process for			•
		RED	ACT	.E.D

### REDACTED

is a Caucasian male, approximately 40-45 years of age, 6'2" tall, 190 lbs, with dark hair and dark eyes.

Sworn to before me this, 11<sup>th</sup> day of October, 2005

NOTARY PUBLIC

CLENDY J. CALDERON
Notary Public, State of New York
No. 01CA6115564
Qualified in Queens County
Commission Expires September 7, 2008

MELISSA EGEBO

Organization License No. 1155020

### **EXHIBIT 2**

01/04/2005 21:25 6312553705

JOHNNIES SUBSIDE

PAGE 05/05

Issued by the UNITED STATES DISTRICT C EASTERN DISTRICT OF NEW YOR	
S & L VITAMINS, INC., : Plaintiff/Counterclaim Defendant, : v. : 05 CV 1217 (	JS)(ML)
AUSTRALIAN GOLD, INC., Defendant/Counterclaim Plaintiff.	
AUSTRALIAN GOLD, INC., Third Party Plaintiff, v.	
LARRY SAGARIN AND JOHN DOES, 1-10, Third Party Defendants,	
TO: REDACTED	
YOU ARE COMMANDED to appear in the United States District Court at testify in the above case.  PLACE OF TESTIMONY	-
- Free of 122 th/old 1	COURTROOM
YOU ARE COMMANDED to appear at the place, date, and time specified to the above case.  PLACE OF DEPOSITION	below to testify at the taking of a deposition
YOU ARE COMMANDED to produce and permit inspection and copying o place, date, and time specified below (list documents or objects):  See List of Documents on Attachment A	
Offices of Mintz Levin Cohn Ferris Glovsky and Popeo, PC, Chrysler Ce 666 Third Avenue, 25th Floor, New York, New York 10017	onter, October 21, 2005 10:00 a.m.
YOU ARE COMMANDED to permit inspection of the following premises a	at the date and time specified below.
Any organization not a party to this suit that is subject to this subpoem for the ta officers, directors, or usuaging agents, or other persons who consent to testify on its between designated, the matters on which the person will testify. Federal Rules of Civil Procedure	arr, and may set forth, for each person as 30(b)(6).
ISSUING OFFICER SIGNATURE AND TITLE (INDICATE IF ATTORNEY FOR PLAINTIFF OR DEFENI Attorney for Australian Gold, ISSUING OFFICER'S NAME, ADDRESS AND PHONE NUMBER	DANT) DATE Inc. October 7, 2005
Francis J. Barley, Mintz Levin Cohn Ferris Glovsky and Popeo, P.C. Chrysler Center, 666 Third Avenue, 25th Floor, New York, New York 100	17, Phone: (212) 692-6230

01/04/2005 21:26

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JOHNNIES SUBSIDE

PAGE 01/05

(Sour	ule 45, Federal Rules of Civil Procedure, Parts C&D on Reverse)
	PROOF OF SERVICE
DATE	PLACE
erved on (print name)	MANNER OF SERVICE
erved on (Print Name)	Time
	DECLARATION OF SERVER
I declare under penalty of perju- nformation contained in the Proof of S	ry under the laws of the United States of America that the foregoing Service is true and correct.
Executed on	
DATE	SIGNATURE OF SERVER
	ADDRESS OF SERVER

Rula 45, Federal Rules of Civil Procedure, Parts C&D:

#### (c) PROTECTION OF PERSONS SUBJECT TO SUBPORNAS.

- (1) A Party or an anomey responsible for the issuance and service of a (1) A Party or an amoney responsible for the manager who serves on a subposts shall take reasonable steps to avoid imposing undue burden or expense on a person subject to that subposts. The court on behalf of which the subposts was issued shall enforce this duty and impose upon the party or atterney in heart of this court of the duty an appropriate senction which may include, but is not limited to, less carnings and reasonable attorney's fee.
- (2) (A) A Person commanded to produce and permit inspection and copying of designated books, papers, documents or tangible things, or inspection of premises need not appear to person at the place of production or inspection unless commanded to appear for deposition, hearing or trial,
- (B) Subject to paragraph (d)(2) of this rule, a person commanded to produce and permit inspection and copying may, within 14 days after service of subports or before the time specified for completione if such time is less than 14 days after service, serves upon the party or attempt designated in the subports written objection to inspection or copying of any or all of the designated pasterials or of the premises. If objection is made, the party serving the subports shall not be entitled in inspect and copy materials or inspect the premises except pursuant to an order of the court by which the subpocts was issued. If objection has been made, the party serving the subpocts may, upon notice to the person commanded to produce, move at time far an order to compel the production. Such an order to compel production shall protect any person who is not a party or an officer of a party from significant expense resulting from the inspection and copying commanded.
- (3) (A) On timely motion, the court by which a subpacea was issued shall quash or modify the subpoens if it

- (i) fails to allow reasonable time for compliance;
  (ii) requires a person who is not a party or an officer of a party to (11) requires a person who is not a party or an other of a party to travel to a place more than 100 miles from the place where that person resides, is employed or regularly measure business in person, except that, subject to the provisions of clause (c) (ii) (iii) of this rule, such a person may in order to attend trial be commanded to travel from any such place within the state in which the trial is
- (iii) requires disclosure of privileged or other protected matter and no exception or waiver applies, or

(iv) subjects a person to undue burden,

(B) If a subpoens.

(i) requires disclosure of a trade scoret or other confidential rescarch, development, or commercial information, or

(ii) requires disclosure of an unretained expert's opinion or information not describing specific events or occurrences in dispute and resulting from the expert's study made not at the request of any party, or

(iii) requires a person who is not a party or an officer of a party to incur substantial expense to travel more than 100 miles to attend trial, the court may, to protect a person subject to or affected by the subpoera, quark or modify they subpossus, or, if the party in whose behalf the subpossus is issued shows a substantial need for the testimony or material first cannot be otherwise use without undus hardship and assures that the person to whom the subpossus addressed will be reasonably compensated, the court may order appearance or production only upon specified conditions.

#### (d) DUTIES IN RESPONDING TO SUPPOENA

- (I) A person responding to a subpocus to produce documents shall produce them as they are kept in the usual course of business or shall organize and label them to correspond with the categories in the demand.
- (2) When information subject to a subposma is withheld on a claim that it is privilaged or subject to protection as trial preparation materials, the claim shall be made expressly and shall be supported by a description of the nature of the donuments, communications, or things not produced that is sufficient to enable the demanding party to contest the claim.

JOHNNIES SUBSIDE

PAGE 02/05

#### ATTACHMENT A

#### **DEFINITIONS**

- The list of documents set forth below incorporates by reference the Uniform Definitions
  of Discovery Requests set forth in Local Civil Rule 26.3.
- Without limiting the definition provided in Rule 26.3, the term "document" is used herein in the broadest possible sense and includes, without limitation, all originals, copies (if the originals are not available), non-identical copies and drafts of the following items, whether printed or recorded (through a sound, video, computer, digital, optical or magnetic recording system) or reproduced by hand: contracts, agreements, communications, writings, correspondence, telegrams, facsimiles, memoranda, records, reports, books, summaries or records of telephone conversations, summaries or records of personal conversations or interviews, diaries, calendars, forecasts, statistical statements, work papers, e-mails, web-pages, electronic bulletin boards, ledgers, drafts, graphs, charts, accounts, analytical records, minutes or records of meetings or conferences, consultant's reports, appraisals, records, reports or summaries of negotiations, brochures, pamphlets, circulars, trade letters, press releases, notes, marginal notations, bills, invoices, checks, photographs, tape recordings, videotapes, microfilm. microfiche, floppy diskettes, lists, journals, advertisements, file folders, computer tapes and hard drives, source code, object code or other computer language or recording, and any other writing or medium for the storage, retrieval, recording, compilation, or transmission of data, whether mechanical, electromagnetic or other, of whatever description, however produced or reproduced, together with all programs, manuals, handbooks, passcodes, passwords, or any other information necessary to interpret or access such data, within your possession custody or control, including documents within the files of your attorneys, consultants, accountants or agents.

01/04/2005 21:26 6312653705

JOHNNIES SUBSIDE

### DOCUMENT REQUESTS

- 1. Any and all documents related to any communications between you and S & L Vitamins, Inc., the supplement com, Body Source, body source online com and/or Larry Sagarin from January 1, 2002 through the present.
- 2. Any and all copies of any contracts or agreements between you and S & L Vitamins, Inc., the supplement corn, Body Source, body source conline corn and/or Larry Sagarin which have been executed or were in effect from January 1, 2002 through the present. The CL are nowly
- 3. Any and all documents that reflect all sales made by you to S & L Vitamins, Inc., the supplement com, Body Source, body source online com and/or Larry Sagarin from January 1, 2002 through the present for any Australian Gold, Swedish Beauty and/or Caribbean Gold Products or any other tanning lotions.

  All Involutes the present for any Australian Gold, Swedish Beauty and/or Caribbean Gold Products or any other tanning lotions.
- 4. Any and all purchase orders received by you from S & L Vitamins, Inc.,
  the supplementation, Body Source, bodysourceonline.com and/or Larry Sagarin for the purchase of
  Australian Gold, Swedish Beauty and/or Caribbean Gold Products or any other tanning lotions.
- 5. Any and all invoices related to your sale of Australian Gold, Swedish Beauty and/or Caribbean Gold Products or any other tanning lotions to S & L Vitamins, Inc., the supplement com, Body Source, body source online com and/or Larry Sagarin from January 1, 2002 through the present.

  The face none, Collect Cold Forter present.

  The face none, Collect Cold Forter

  The face none, Cold Fort
- 6. Any and all e-mails between you and S & L Vitamins, Inc., the supplement.com, Body

  There are

  Source, bodysource online.com and/or Larry Sagarin from January 1, 2002 through the present.
- 7. Any and all documents related to any ownership interests, management or control of your business by S & L Vitamins, Inc., the supplement com, Body Source, body source online.com and/or Larry Sagarin.

  5 + L V. 7am/ns, Fac. + Lesyflat Com, Body Source, body Sourc

PAGE 03/05

8. Any and all documents which identify any distributor or supplier from whom you have ordered or purchased, or attempted to order or purchase, any Australian Gold, Swedish Beauty and/or Caribbean Gold Products from January 1, 2002 through the present, including any and all purchase orders, invoices, contracts, or agreements. In values would have to be go Hen from my distributor's Since I throw then out, my distributor's rise of the true Indostries, From Bersons, Heartland and Alternative tan Also Suntan suffly and Stay Tan North

That You For your Time

REDACTED

### **EXHIBIT 3**



October 27, 2005

Writer's Direct Number: 317-236-2179 direct fax: 317-592-5418 scott.matthews@icemiller.com

Via Federal Express

### REDACTED

Re: Australian Gold, Inc. v. S&L Vitamins, Inc. and Larry Sagarin

Dear

This letter confirms our conversation today concerning the subpoena we served on you and your sale of Australian Gold, Swedish Beauty, and Caribbean Gold tanning lotions to S&L Vitamins, Inc. and Larry Sagarin.

Australian Gold, Sagarin and his business are in litigation over the sale of these products over the internet. You have admitted to selling to Sagarin but claim that you do not have any records to verify these sales. You stated that all invoices that you prepare reflecting sales to S&L Vitamins and/or Sagarin are given to Sagarin, reviewed by him and returned to you. You claim that you throw these invoices away.

This letter shall put you on notice that invoices of sales to S&L Vitamins and Sagarin are evidence in Australian Gold's claims against Sagarin and were specifically requested in the subpoena we served on you on October 7, 2005. You must not discard any invoices relating to sales to S&L Vitamins, Sagarin, or any person or entity related to any of them until further notice from us. Documents related to all future transactions must be retained. If you fail to retain copies of these records, you will be subject to a claim of spoliation of evidence which we will bring before the United States District Court for the Eastern District of New York.

Copies of all documents related to sales to S&L Vitamins, Sagarin, or any person or entity related to any of them must be provided to me. You have agreed to comply with the subpoena and send us this information. We will expect you to do so in a timely manner. Since Sagarin places orders as frequently as 1 to 2 times per week, we will expect to receive these documents on a regular basis. You may send them to me via facsimile at (317) 592-5418.

You also informed me that Sagarin always paid by check, but claimed that you had no proof of payment. This information is easily verifiable through your bank records and your accountant. Please provide us with the name of your bank so we may issue a subpoena. Also, please provide me with the name and telephone number of your accountant.

I cannot stress how important it is to be completely honest with me. I know that you and Mr. Sagarin are long-time acquaintances but your failure to be completely truthful in responding to the subpoena could have serious ramifications.

Exhibit 3

Page 2

Thank you for your cooperation.

Sincerely,

EMILLER

Scott D. Matthews

/nlw

cc: Francis J. Earley

INDY 1631459v.1

### **EXHIBIT 4**

#### Issued by the

## United States District Court

**EASTERN** 

DISTRICT OF

NEW YORK

S & L VITAMINS, INC.,

Plaintiff/Counterclaim Defendant,

SUBPOENA IN A CIVIL CASE

CASE NUMBER: 1 05-CV 1217(JS)(ML)

Australian Gold, inc.,

Defendant/Counterclaim Plaintiff.

AUSTRALIAN GOLD, INC.,

Third Party Plaintiff,

LARRY SAGARIN AND JOHN DOES,

Third Party Defendant,

TO:

### REDACTED

☐YOU ARE COMMANDED to appear at the place, date, and time specified below to testify at the taking of a PLACE OF DEPOSITION

DATE AND TIME

MYOU ARE COMMANDED to produce and permit inspection and copying of the following documents or objections at the place, date, and time specified below (list documents or objects):

SEE ATTACHED EXHIBIT A

PLACE

MINTZ LEVIN COHEN FERRIS GLOVSKY AND POPEO, P.C. Chrysler Center

666 Third Avenue New York, NY 10017

DATE AND TIME 11/14/2005 5:00 p.m.

[IYOU ARE COMMANDED to permit inspection of the following premises at the date and time specified below.

DATE AND TIME

Any organization not a party to this suit that is subpoensed for the taking of a deposition shall designate one or more

<sup>&</sup>lt;sup>1</sup>If action is pending in district other than district of issuance, state district under case number.

officers, directors, or managing agents, or other persons who consent to testify on its behalf, and may set forth, for each person designed, the matters on which the person will testify. Federal Rules of Civil Procedure, 30(b)(6).

ISSUING OFFICER SIGNATURE AND TITLE (INDICATE IF ATTORNEY FOR

DATE

PLAINTIFF OR DEFENDANT)

ISSUING OFFICER'S NAME, ADDRESS AND PHONE NUMBER

Francis J. Barley, MINTZ LEVIN COHEN PERRIS GLOVSKY AND POPBO, P.C., Chrysler Center, 666 Third

Avenue, New York, NY 10017, telephone (212) 935-3000

(See Rule 45, Federal Rules of Civil Procedure, Parts C&D on Reverse)

DATE	PROOF OF SERVICE PLACE
SERVED	
SERVED ON (PRINT NAME)	MANNER OF SERVICE
SERVED BY (PRINT NAME)	TITEB .
	DECLARATION OF SERVER
I declare under penalty of foregoing information contained in	
foregoing information contained in	f perjury under the laws of the United States of America that the
foregoing information contained in	f perjury under the laws of the United States of America that the
I declare under penalty of foregoing information contained in Executed on	f perjury under the laws of the United States of America that the the Proof of Service is true and correct.

PROTECTION OF PERSONS SUBJECT TO SÚBPOENAS.

(1) A party or an attorney responsible for the issuance and service of a subpoena shall take reasonable steps to avoid imposing undue burden or expense on a person subject to that subpoena. The court on behalf of which the subpoena was issued shall enforce this duty and impose upon the party or attorney is breach of this duty an appropriate sauction which may include, but is not limited to, lost earnings and reasonable attorney's fee.

(2) (A) A person commanded to produce and permit inspection and copying of designated books, papers, documents or tangible things, or

inspection of premises need not appear in person at the place of production or inspection unless commanded to appear for deposition, hearing or trial.

(B) Subject to paragraph (d)(2) of this rule, a person commanded to produce and permit inspection and copying may, within 14 days after service of subpoens or before the time specified for compliance if such time is less than 14 days after service, serve upon the party or attorney designated in the subpoena written objection to inspection or copying of any or all of the designated materials or of the premises. If objection is made, the party service the subpoens shall not be entitled to inspect and copy materials or inspect the premises except pursuant to an order of the court by which the subpoena was issued. If objection has been made, the party serving the subpoens may, upon notice to the person commanded to produce, move at any time for an order to compel the production. Such an an officer of a party from significant expense resulting from the inspection and copying commanded.

(3) (A) On timely motion, the court by which a subpoena was issued shall quash or modify the subpoena if it

(i) fails to allow reasonable time for compliance;

(ii) requires a person who is not a party or an officer of a party (a) requires a person who is not a party of an other of a party to travel to a place more than 100 miles from the place where that person resides, is employed or regularly transacts business in person, except that, subject to the provisions of clause (c)(3)(B)(iii) of this rule, such a person may in order to attend trial be commanded to travel from any such place within the state in which the trial is held, or

(iii) requires disclosure of privileged or other protected matter and no exception or waiver applies, or

(iv) subjects a person to undue burden,

(B) If a subpoens

(i) requires disclosure of a trade secret or other confidential research, development, or commercial information or information not describing specific events or occurrences in dispute and resulting from the expert's atudy made not at the request of any party, or

(iii) requires a person who is not a party or an officer of a party to incur substantial expense to travel more than 100 miles to attend trial, the court may, to protect a person subject to or affected by the subpoens, quash or modify the subpoens, or, if the party in whose behalf the subpoens is issued shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship and assures that the person to whom the subpoens is addressed will be reasonably compensated, the court may order appearance or production only upon specified conditions.

#### (d) DUTIES IN RESPONDING TO SUBPORNA

- (1) A person responding to a subposms to produce documents shall produce them as they are kept in the usual course of business or shall organize and label them to correspond with the categories in the demand.
- (2) When information subject to a subpoena is withheld on a claim that it is privileged or subject to protection as trial preparation materials, the claim shall be made expressly and shall be supported by a description of the nature of the documents, communications, or things not produced that is sufficient to enable the demanding party to contest the claim.

#### Exhibit A

- 1. All telephone records for the last two years for the telephone number or any other telephone number used by
- 2. All telephone records for cellular telephone number, including but not limited to or any other telephone number used by for the last two years.
  - 3. All bank statements for

for the last two years.

- 4. Any and all financial records of related to sales of Australian Gold", Swedish Beauty" or Caribbean Gold" tanning lotions for the last two years.
- 5. Any and all records prepared or maintained by for purchases of Australian Gold\*, Swedish Beauty\* and/or Caribbean Gold\* for the last two years.
- 6. All corporate tax returns for ' for the tax years 2003 and 2004.
- 7. All individual tax returns for all owners of for the tax years 2003 and 2004.
- 8. Any and all invoices prepared by given to or shown to Larry Sagarin, S & L Vitamins, Inc., Body Source, Steve (last name unknown), or any other agent or employee of any of them.
  - 9. Copies of any and all rebate checks received from Australian Gold.
- 10. Copies of any and all correspondence between and/or any of its owners or employees and Australian Gold.
  - 11. Any and all agreements between

and Australian Gold.

REDACTED

12. An employee list of all owners and current employees of including their name, address and telephone number.

REDACTED

INDY 1631563v.1

# EPS Judicial Process Service, Inc. 29-27 41<sup>#</sup> Avenue, Suite 812 Long Island City, NY 11101 Telephone; 718-472-2900 Facsimile: 718-472-2909

EASTERN DISTRICT OF NEW YORK	
S&L VITAMINS, INC.,	<del>,-</del>
Plaintiff/Counterclaim Def	Index No. 05 CV 1217 endant, <u>AFFIDAVIT OF SERVICE</u>
-against-	
AUSTRALIAN GOLD, INC.,	
Defendant/Counterclaim P	
AUSTRALIAN GOLD, INC.,	nnessesses ar number of X
Third Party Plaintiff,	
-against-	•
LARRY SAGARIN and JOHN DOES 1-1	0,
Third Party Defendants,	DENAGE
STATE OF NEW YORK )	x REDACTED
county of queens )	
MELISSA EGEBO, being	duly sworn deposes and says:
I am not a party to this action	on, am over the age of eighteen years of age,
and reside in the State of New York.	
On the 3 <sup>rd</sup> day of November, 2005,	at approximately 9:35 a.m. at
New York, I served a to	rue copy of the SUBPOENA IN A CIVIL
CASE, in the above entitled-action, upon	by personally delivering
to and leaving thereat, a true copy of the a	cove mentioned document with
At time of service,	dentified himself by name and when inquired,
informed me that he is not en	rolled or is in the military.

### REDACTED

is a Caucasian male, approximately 25-30 years of age, 5'5" tall, 250 lbs, with dark hair and dark eyes.

Sworn to before me this, 3<sup>rd</sup> day of November, 2005

MELISSA EGEBO

Organization License No. 1155020

NOTARY PUBLIC

CLENDY J. CALDERON
Notary Public, State of New York
No. 01 CA61 15564
Qualified in Queens County
Commission Expires September 7, 2008